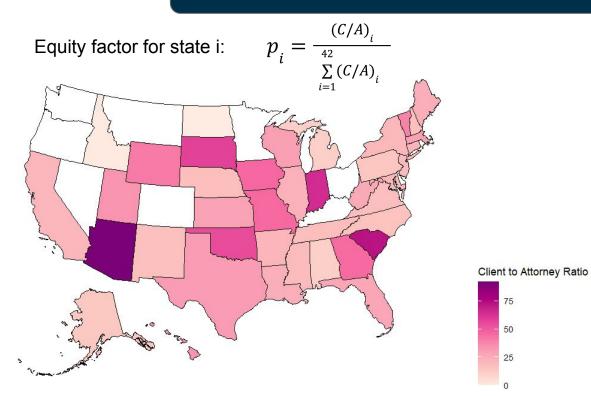
# **Data Fest Presentation**

Teammates:

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## Attorney Recruitment Plan



### Recruitment Allocation

State	Factor
AZ	0.0775821
SC	0.0615183
IN	0.0547413
SD	0.0486872
OK	0.0462368
IA	0.0389562
MO	0.0385339
GA	0.0382448
WY	0.0347487
VT	0.0326129

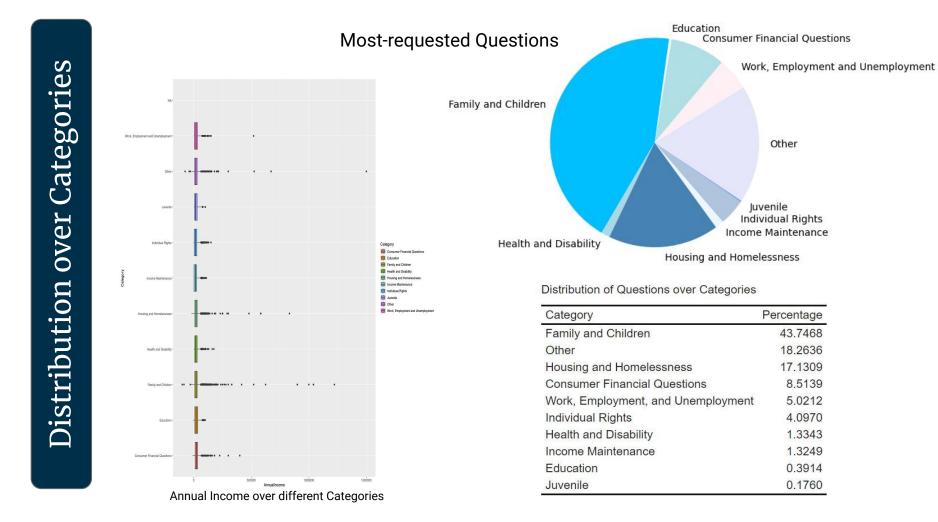
Recruitment for state i  $(n_i)$  = equity factor  $(p_i)$  \* Total recruitment (N)

75

50

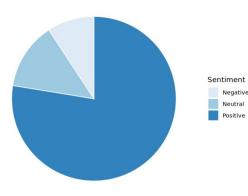
25

0

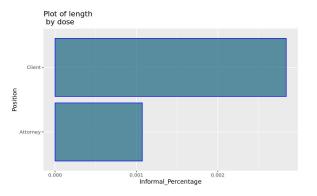


### **Question Analysis**

#### Sentiment Analysis

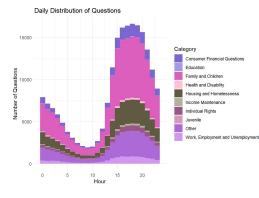


Formal/ Informal Language Analysis



### Language and Sentiment Between Clients and Attorneys:

- Good News
  - The vast majority of clients show a positive interactions with their attorneys and answers
  - Clients will respond better to similar manners of speaking
    - Study: Thomas J, McDonagh D. Shared language:Towards more effective communication. Australas Med J. 2013;6(1):46-5
- Bad News
  - Disconnect with language used by the attorneys and the clients
- Suggestions
  - Less formal language in responses
  - Match attorneys region to client regions



#### **Bonus Suggestion:**

For more effective and quick turn-around, aim towards the evening for responses